

# AMI Procurement Services



## Strategic Sourcing for AMI Success

Advanced metering infrastructure (AMI) has a typical lifespan of 20 years, which means procuring AMI and associated systems may occur only once in an employee's career. Given the long span between procurements, it is a challenge to stay current with emerging technologies.

Whether you are embarking on new technology to modernize your distribution system, enhance the customer experience, or increase efficiency, Util-Assist can help navigate your journey. With a deep knowledge of all the major vendors and their solutions, from AMI to ADMS, and having assisted utilities across North America with the selection and integration of technology solutions, Util-Assist provides the leadership and support to procure best-of-breed solutions that turn your vision into reality.

## The Util-Assist Approach

Our proven approach ensures you procure best-fit, future-proof technologies that reflect the needs of diverse stakeholders, unlocking the full potential of investments for the lifetime of the assets.

1. We educate your staff on the value proposition to gain stakeholder buy-in.
2. Starting with the most comprehensive, detailed library of specifications on the market, we gather and refine requirements from your diverse stakeholders.
3. We document business and technical requirements that meet current and future needs.
4. We draft, refine, and distribute comprehensive RFx documents that elicit high-quality responses from vendors.
5. We identify the best-fit service providers and suppliers to receive your RFx documents.
6. We manage the proposal process, including responding to vendor questions and overseeing shortlist presentations.
7. We guide the evaluation process based on our proprietary evaluation tools that eliminate all biases and deliver a consensus verdict.
8. We help draft the contract and statement of work and support vendor negotiations, ensuring that final agreements reflect your best interests.

## Our Procurement Expertise



Advanced Metering Infrastructure (AMI)



Meter Data Management (MDM)



Customer Information Systems (CIS)



Advanced Distribution Management Systems (ADMS)



Outage Management Systems (OMS)



Meter Installation Services



Util-Assist is a recognized innovator in technology and data-driven solutions for utilities. Our solutions merge technology with strategy to streamline processes, boost productivity, enable data-driven business decisions, and deliver enhanced customer experiences, transforming how utilities operate and deliver value to their customers.

With professional and managed services for electric, water, and gas, utilities rely on us to help them drive digital innovation that reshapes the utility landscape.

## Contact Us



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